



**SAMARTH**

Corporate Services Pvt. Ltd.

*Your Strategic Partner in EXIM Success*



Comprehensive One-Stop  
Services and Benefits for  
**Exporters & Importers** under  
the Foreign Trade Policy  
through **DGFT & Customs.**



500+ Clients Served, Policy Benefits up to 5 Lakhs, 30+ Years Experience, DGFT & Customs Specialists

# OUR JOURNEY

Built on Trust. Driven by Compliance

VN Samarth Corporate Services Pvt. Ltd. was founded with a clear objective – to simplify DGFT and Customs compliance for Indian businesses. What began as focused support for IEC registrations and trade documentation has evolved into a trusted EXIM advisory firm serving manufacturers, exporters, and traders across diverse industries.

With a strong foundation in procedural accuracy and regulatory clarity, we expanded our expertise to include Advance Authorization, EPCG, RoDTEP, Duty Drawback, IGST refunds, Factory Stuffing certification, SCOMET licensing, and comprehensive DGFT advisory services.

Today, we go beyond documentation – we act as strategic compliance partners, helping businesses optimize benefits, reduce duty exposure, and operate with confidence in a dynamic trade environment.

## Our Impact at a Glance

- \* 1,500+ Cases Executed
- \* 500+ IEC Registrations
- \* 1,000+ DGFT & Customs Matters
- \* ₹50+ Crores Benefits Facilitated
- \* 200+ Active Clients
- \* 98% First Time Approval Success Rate



With a forward-looking vision and commitment to excellence, we continue to strengthen our position as a dependable one-stop EXIM compliance partner.

# MISSION, VISION & PASSION

## MISSION



At VN Samarth, we are on a mission to be your one-stop Exim Solutions Partner for all your Import-Export needs.

We achieve this through prompt service, excellent guidance, and regular updates that help our clients grow their business at a rapid pace.

## VISION



To achieve our mission, we are constantly upgrading ourselves through the use of technology.

We are building a robust team with experienced professionals and continuously analysing the export-import market to understand customer needs, introduce new services, adapt to digital solutions, and improve overall customer service.

## PASSION



We are passionate about Export-Import (International Trade).

We are always ready to take on complex and challenging tasks. We strongly believe that serving exporters is a service to our country, and we are proud of our contribution to the nation's development.

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# OUR VALUES

## ENTREPRENEURSHIP WITH A PURPOSE

At VN Samarth, our purpose is to empower exporters and importers by helping them maximize government benefits and grow with confidence.

We believe in proactive action, ethical practices, and continuous improvement. We take initiative, solve complex challenges, and strive for excellence in everything we do.

## INNOVATION AND EXECUTION

We constantly strive to challenge ourselves and improve our services.

At VN Samarth, we constantly upgrade ourselves with the latest DGFT policies, customs regulations, and digital solutions.

We combine knowledge, experience, and technology to deliver efficient, accurate, and result-oriented services that create real value for our clients.

### NILESH PHANSE



FOUNDER & CEO, VN SAMARTH

## CUSTOMER CENTRICITY

At VN Samarth, our clients are the foundation of our success.

We are committed to understanding their needs, resolving their concerns promptly, and delivering a seamless and transparent experience built on trust and performance.

## COLLABORATION

Build a highly capable and committed team to deliver consistent value to our clients.

At VN Samarth, we believe strong teamwork and transparent communication drive sustainable growth.

By working closely with clients, authorities, and stakeholders, we ensure smooth processes and successful outcomes while maintaining the highest professional standards.

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# ABOUT OUR SERVICES

- VN Samarth Corporate Services Pvt. Ltd. is a comprehensive trade advisory and compliance firm specializing in DGFT, Customs, and Export-Import regulatory services.
- We provide end to end assistance to exporters, importers, manufacturers, and trading companies by simplifying complex procedures under the Foreign Trade Policy (FTP) and Customs regulations.

## OUR SERVICES INCLUDE:

- DGFT Licensing & Export Incentives (IEC, Advance Authorization, EPCG, DFIA, RoDTEP, EODC, RCMC, SION, REX, COO, etc.)
- Customs Registration & Compliance
- (ICEGATE, AD Code, Factory Stuffing, MOOWR, AEO, Bonded Warehousing)
- Duty Drawback & IGST Refund Assistance
- Export Obligation Monitoring & Closure
- Policy Advisory & Compliance Audit
- Representation before DGFT & Customs Authorities
- Specialized Certifications (ERP, CHIMS, SIMS, Free Sale Certificate, and more)
- Freight Forwarding Support through strategic partnerships
- With a strong focus on compliance, documentation accuracy, and result-driven advisory, we ensure our clients maximize eligible benefits while maintaining full regulatory adherence.
- Our approach is simple — structured process, transparent execution, and measurable outcomes.

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## **WHY CHOOSE VN SAMARTH CORPORATE SERVICES PVT. LTD?**

VN Samarth Corporate Services Pvt. Ltd. With more than 30 Years of expertise, we are a trusted advisory partner for exporters, importers and manufacturers seeking reliable, compliant, and result-oriented solutions under DGFT and Customs regulations.

★ Expertise That Delivers Results

With in-depth knowledge of Foreign Trade Policy (FTP), Customs laws, and export incentive schemes, we provide accurate guidance that maximizes benefits while ensuring full regulatory compliance.

★ End-to-End Service Under One Roof

From IEC registration to EODC closure, from Duty Drawback to RoDTEP claims, from MOOWP licensing to Factory Stuffing approvals — we offer complete support without clients having to coordinate with multiple consultants.

★ Compliance-Driven Approach

We focus on documentation accuracy, proactive compliance checks, and risk minimization to prevent notices, penalties, or delays.

★ Strong Liaison & Follow-Up

Our dedicated coordination with DGFT, Customs Authorities, Banks, and Port Officials ensures faster processing and smooth approvals.

★ Transparent & Ethical Practices

We operate with integrity, clarity in consulting fees, and complete transparency in documentation and advisory processes.

★ Long-Term Partnership Mindset

We don't just process applications — we build long-term advisory relationships that support sustainable export growth.

★ Personalized Client Attention

Every client is unique. We analyse individual business models and tailor strategies to optimize incentives and operational efficiency.

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# DGFT & EXPORT ADVISORY SERVICES



Import Export Code (IEC)  
Registration & Modification



RCMC (Registration Cum  
Membership Certificate)



Advance Authorization  
(AA) License



DFIA (Duty Free Import  
Authorization)



EPCG (Export Promotion  
Capital Goods) License



RoDTEP  
Claims & Advisory



Export Obligation  
(EO) Management



SION (Standard Input  
Output Norms) Applications

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# DGFT & EXPORT ADVISORY SERVICES



REX Registration  
(Registered Exporter System)



Certificate of Origin (COO) –  
Preferential & Non-Preferential



EODC (Export Obligation  
Discharge Certificate)



MEIS / SEIS  
Legacy Case Support



DGFT License  
Amendments & Revalidation



Policy Advisory under  
Foreign Trade Policy (FTP)



Appeals & Representation  
before DGFT Authorities



DGFT Portal  
Registration & DSC Mapping



Compliance  
Audit & Documentation Support

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# CUSTOMS & PORT ALLIED SERVICES

## Customs Registration & Licensing



**AD Code Registration & Port Mapping**  
Assistance in obtaining Authorized Dealer Code from bank and registering it at respective Customs ports.



**Factory Stuffing Permission / Self-Sealing Approval**  
End-to-end documentation and coordination for factory stuffing approval from Customs authorities.



**ICEGATE Registration & Profile Management**  
Online registration, GSTIN mapping, DSC registration, and user ID creation.



**MOOWR License (Manufacture And Other Operations in Warehouse Regulations)** Application processing, documentation, compliance guidance, and post-approval support.



**AEO (Authorized Economic Operator) Certification - Support Documentation, internal compliance review and application filing.**

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# EXPORT INCENTIVE & REFUND ASSISTANCE



**Duty Drawback Claims**  
Verification, follow-up,  
deficiency handling,  
and recovery support.



**IGST Refund on Exports**  
Close Coordination  
with Customs & GST  
authorities for refund  
processing and error  
resolution.



**RoDTEP Scroll**  
**Verification**  
**& Issue Resolution**  
Scroll tracking, correction  
handling, and  
reconciliation support.

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# COMPLIANCE & DOCUMENTATION SUPPORT



**Shipping Bill Amendment  
& Correction Assistance**

**Shipping Bill Amendment & Correction Assistance**  
Support for post-export amendments and documentation corrections.



**Bill of Entry**  
AMENDMENT SUPPORT

**Bill of Entry Amendment Support**  
Guidance and liaison for necessary import documentation corrections.



**HS Code Classification Advisory**  
Assistance in correct classification to avoid disputes and penalties.



**Customs Query Handling & Representation**  
Professional handling of notices, queries, and clarification submissions.



**SVB (Special Valuation Branch) Assistance**  
Advisory and documentation support for related-party import transactions



**Provisional Assessment & Finalization Support**

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# WAREHOUSING & BONDED OPERATIONS



Bond Registration & Execution  
Assistance in execution of Customs Bonds  
(LUT/BG coordination).



Private Bonded Warehouse Licensing



In-Bond Clearance & Ex-Bond  
Documentation Support

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# AUDIT & RISK MANAGEMENT



Customs Audit Assistance  
(PCA / Departmental Audit)

Documentation preparation and representation.



Compliance Review & Risk Assessment



Liaison with Customs Authorities & Port Officials

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## **MAXIMIZING EXPORT BENEFITS | SECURING COMPLIANCE | ACCELERATING GLOBAL TRADE.**

In today's competitive export environment, profitability is not just about sales - it is about recovering every eligible incentive, avoiding compliance risks, and maintaining flawless documentation.

At VN Samarth Corporate Services Pvt. Ltd., we specialize in helping exporters unlock maximum financial benefits while ensuring complete regulatory compliance.

### **Export Incentive & Refund Optimization**

Export compliance errors can lead to delays, penalties, and financial losses. We provide end-to-end support in:

- **IEC Activation & Modifications**
- **AD Code Registration with Customs**
- **DGFT Licensing & Regulatory Support**
- **SCOMET Licensing Assistance**
- **Export Documentation Structuring**
- **Audit Preparation & Compliance Review**

Our expertise ensures that no eligible benefit is left unclaimed and no refund is delayed due to documentation gaps.

**Result: Improved cash flow, stronger profitability, and faster capital rotation**

### **Compliance & Risk Protection**

Ensuring regulatory compliance and minimizing risks through accurate documentation and proactive support.

- **Regulatory Compliance**
- **Accurate Documentation**
- **Duty & Tax Compliance**
- **Risk Identification & Prevention**
- **Audit & Query Handling**
- **Export-Import Policy Advisory**

We ensure your export operations remain smooth, compliant, and risk-free.

### **Strategic Advisory for Growing Exporters**

Beyond processing, we provide strategic guidance for businesses expanding globally:

- **New Product Export Advisory**
- **International Market Expansion Support**
- **Export Documentation Standardization**
- **Factory Stuffing Certification Assistance**
- **Customs Coordination & Regulatory Liaison**

We act not just as consultants — but as your long-term export growth partners.

### **Why Clients Choose Us**

- **Increased incentive realization**
- **Reduced refund delays**
- **Zero compliance surprises**
- **Strong coordination with customs & authorities**
- **Transparent, structured, and result-driven approach**

**Your Exports Deserve Maximum Returns.**

Let us help you recover more, protect more, and grow faster.

VN Samarth Corporate Services Pvt. Ltd.

*Driving Profitability Through Precision & Compliance.*

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# INTEGRATED COMPLIANCE & PROCESS EXCELLENCE

## OTHER CERTIFICATION

ERP Certificate (Extended Producer Responsibility)

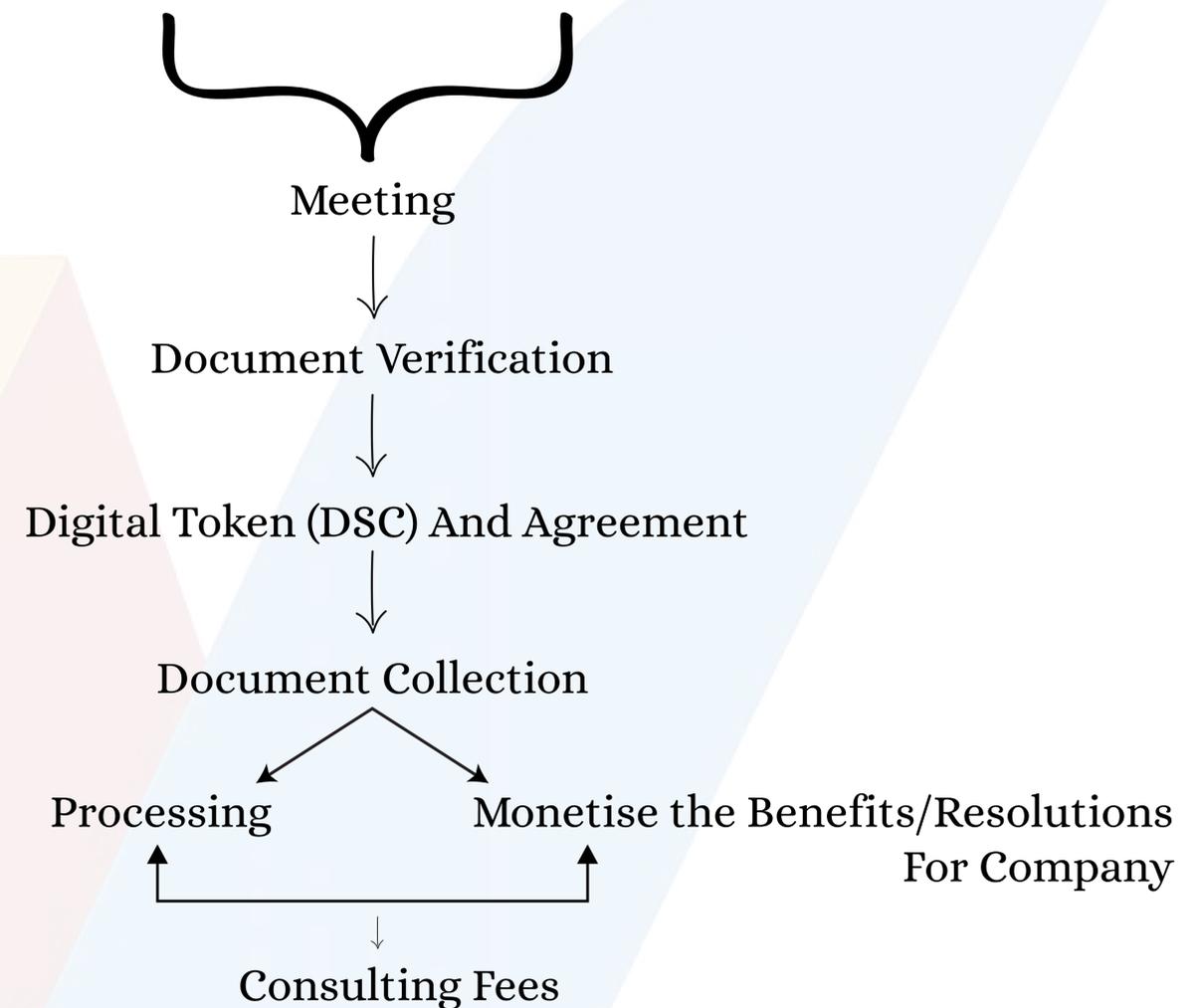
CHIMS Certificate (Chip Import Monitoring System)

SIMS Certificate (Steel Import Monitoring Management System)

AEO Certificate ( Authorized Economic Operator)  
Free Sale Certificate.



## OUR METHODOLOGY



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# FREIGHT FORWARDING SERVICES

*In Strategic Partnership with Clear Fast (Priority Partner)*

VN Samarth Corporate Services Pvt Ltd., in association with our priority logistics partner Clear Fast, provides reliable and cost-effective freight forwarding solutions for global trade.

## INTERNATIONAL FREIGHT SOLUTIONS

### Air Freight Services

- Import & Export Air Shipments
- Airport-to-Airport / Door-to-Door Services
- Express & Consolidation Shipments
- Time-Sensitive & High-Value Cargo Handling

### Sea Freight Services

- FCL (Full Container Load)
- LCL (Less than Container Load)
- Breakbulk & Project Cargo
- Port-to-Port & Door-to-Door Solutions

## END-TO-END LOGISTICS SUPPORT

- Cargo Booking & Space Confirmation
- Freight Rate Negotiation
- Export Documentation Coordination
- Packing List & Commercial Invoice Guidance
- Tracking & Shipment Monitoring
- Coordination with CMA & Transporters
- Insurance Coordination Support

## GLOBAL REACH WITH RELIABLE NETWORK

Through our partnership with Clear Fast, we ensure:

- Competitive Freight Rates
- Strong Global Agent Network
- Timely Transit & Secure Handling
- Professional Logistics Coordination

## ONE-STOP SOLUTION

By combining DGFT Advisory | Customs Compliance | Freight Forwarding, we provide seamless end-to-end export-import support under one roof.

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# OUR CLIENTS



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Shri Balaji Valve Components Private Limited



**SHANKAR**  
BRAZING WORKS



SAPTASATJI INDUSTRIES  
PRIVATE LIMITED



VAL Products India Private Limited

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## DIRECTOR'S MESSAGE

*At VN Samarth Corporate Services Pvt Ltd., our vision has always been clear — to simplify the complexities of International Trade regulations and help businesses unlock their full export and import potential.*

*In today's dynamic trade environment, compliance, documentation accuracy, and strategic planning are not optional — they are essential. Our mission is to provide reliable, transparent, and result-oriented advisory services under DGFT, Customs, and allied regulations, enabling our clients to focus on growth while we handle the regulatory framework.*

*We believe in building long-term partnerships based on trust, integrity, and measurable results. Every client we serve receives personalized attention, structured guidance, and proactive compliance support. As India continues to expand its global trade footprint, we remain committed to supporting exporters and importers with expertise, dedication, and professional excellence.*

*We look forward to being your trusted trade advisory partner.*



MR. NILESH BALU PHANSE  
Founder & CEO

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*We appreciate your interest and support.*

*If you have any questions or need further information,  
please don't hesitate to contact us.*

*We look forward to working with you!*

*Thank  
You*

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**CONTACT NOW**

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